Improve buyer intelligence through complete, transparent supplier spend and contract data



Why use our spend and contract analysis?

- Understand your whole organisation's third party and contracted spend.
- **▶** In-depth analysis which is checked and challenged to verify anomalies and findings.
- Interpreted by our procurement experts providing you with a high level overview of potential to improve.
- Choose from a range of parameters and comparators to meet your needs.
- Receive a detailed report providing you with the information that you need to reduce spend/innovate with suppliers and an interactive dashboard which can be tailored to your preferred view.

An evidence-base for pro-active commissioning and procurement

Our data analysis service enables you to visualise and understand your organisation's spend with third party suppliers. The level of detail provided, combined with our expert interpretation provides you with an overview of the high level opportunities to deliver savings and improved outcomes with suppliers.





Our approach

Our aim is to minimise the input required from your teams but to provide you with the detail and quality of information necessary to act upon the detailed opportunities.

Turnaround time for detailed analysis, challenge and checking and production of report is four weeks.



DATA PREPARATION

- Data to be provided from organisation's finance svstem.
- Cleansed to remove non-influenceable spend, duplicate suppliers.
- Transactions categorised using Pro-Class system, if required.
- Suppliers matched against Contract Register.

Our services can be procured via a number of frameworks. Find out more

VISUALISATION

An interactive report enabling customisation of view and exploration of data including:

- Spend by category/service area/manager.
- Suppliers number, by spend, local, existence on frameworks.
- Categories spend, volume of suppliers.
- Invoices number, average value, high volume suppliers/ categories.
- Contracts by expiry dates, percentage on and off contract spend, procurement route, type, department, category.
- Assessment of spend vs. contract value by supplier.

INTERPRETATION AND **IDENTIFICATION OF OPPORTUNITIES**

A report including interpretation and opportunities to:

- Improve compliance.
- Consolidate invoices
- Implement demand management.
- Implement a Supplier Engagement Programme.
- Detect contracts requiring action.
- Improve savings and outcomes
- Renegotiate/retender.

Other services

➡ Spend and Contract Management Analysis Quarterly, six-monthly or annual reporting to enable you to pro-actively manage spend and compliance. Analysis of spend with local suppliers and benchmarking with other councils.

➡ Income and Cost Analysis Detailed analysis of sales, fees and charges as a percentage of service spend, with trends and comparisons with statistical neighbours.

➡ Data Analytics and Intelligence Provision of detailed analysis and interpretation of data to aid future decision making and commissioning. Examples include analysis of: home to school transport for children with special educational needs; post; print; customer contact; and performance reporting on Better Care Fund intervention schemes.

➡ Supplier Engagement Programme A tailored project to deliver savings and other benefits from identified suppliers.

➡ Demand Management Support to implement demand management across identified areas of spend.

Commissioning and Procurement Managed service Commercial Delivery Partner or on-demand services that you can use as and when required.

We've already helped...

- Bedford Borough Council
- Cambridgeshire County Council
- **➡** Dacorum Borough Council
- **➡** London Borough of Merton
- Warwick District Council
- And lots of other clients









