

# Explore your options, the pros and cons of setting up an alternative delivery model

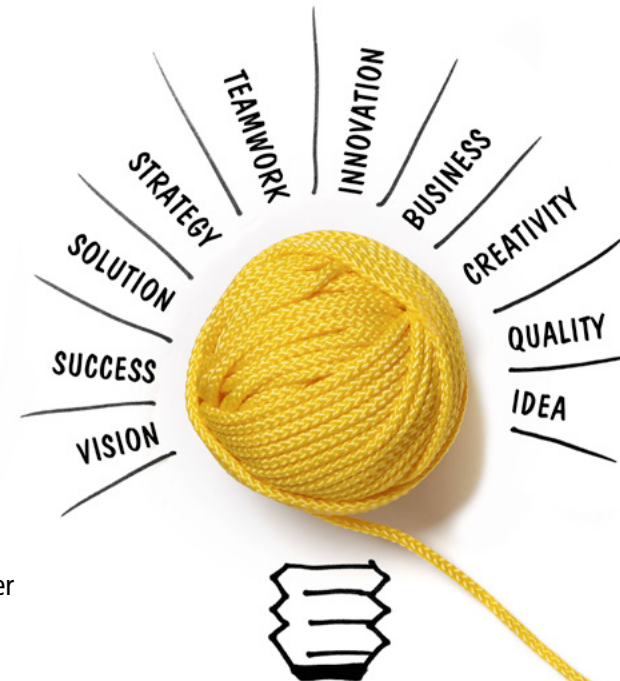


## Why use V4 Services?

- ➔ **Tried and tested:** Our case studies demonstrate real value delivered. We have senior level references which we're very proud to share – just ask.
- ➔ **Reputation:** We've delivered successful programmes and projects with over 120 clients across the UK including local government, NHS, social enterprises and the private sector.
- ➔ **Understanding:** We listen to your challenges to set out options, then design and deliver sustainable solutions with you to meet your strategic objectives.
- ➔ **Savings:** We're focused on delivering a high return on your investment and are committed to delivering the best outcomes possible working with your teams.
- ➔ **Toolkits:** We come equipped with data analysis tools, templates and toolkits which we can tailor to meet your needs and a library of business cases and IP to deploy.

## A safe pair of hands to support you through substantial change

We work with you to understand your key drivers and the outcomes you are aiming to achieve. After engagement with your key stakeholders, we conduct a full and detailed options appraisal to assess the ability of each option (local authority trading company, outsource, in-house transformation, local trust and variants) to meet your criteria. Our work explores some or all of the following areas: viability of options, financial efficiencies, stability and sustainability of services, outcomes and priorities, adaptability and development, opportunities and risks, management and governance, subsidy and cost certainty, investment required, accessibility to external grants and funding, quality of service, level of control, accessibility, protection of use of services, terms and conditions for staff, risk transfer, facility status, future flexibility, service innovation, customer satisfaction etc.



# Our approach

We use tried and tested methodology to produce a detailed report with evidence-based recommendations supported by indicative outline plans, timetables and costs for the options of your choice.

Working closely with your key sponsor or nominated representative, we will agree at the outset your required reporting structure and key stakeholders for engagement in order that the project develops and is delivered hand-in-hand with your requirements.



**Easy to buy**  
Our services can be procured via a number of frameworks.  
[Find out more](#)

# Our services

Dependent upon your chosen option, we provide the following services:

- ➔ **Strategic business case**  
Set out a clear rationale for the establishment of a new delivery model that will sustain services while meeting your savings/non-financial needs.
- ➔ **End-to-end support to set up new business model**  
Dependent upon the model, this may involve conducting an early market engagement exercise to test market interest and seek further innovative ideas in the opportunity, followed by the management of a procurement process. Alternatively we provide all support required, including management of the legal services required, for establishment of a local authority trading company or non-profit distributing organisation.
- ➔ **Contract management and intelligent client support**  
We provide virtual contract management services to ensure you optimise value from the contract or we support the set-up of an effective internal function.
- ➔ **Contract management training**  
Our contract management training will enable your contract managers to develop their skills to drive optimum value from your contracts.
- ➔ **Health checks**  
We're on hand to provide regular health checks on the performance of your new delivery model and can support your in-house teams or your new entity to ensure delivery and the intended outcomes remain on track.

## We've already helped...

- ➔ **Belfast City Council**
- ➔ **Buckinghamshire County Council**
- ➔ **Powys County Council**
- ➔ **And lots of other clients**

